

**REGAL AWARD WINNERS IN NO PARTICULAR ORDER**

**Of the Year Awards**

***Delaware Community of the Year  
Bay Forest by Natelli Communities***

***Delaware Remodeler of the Year  
Once Call Services***

***Best Marketing of the Year  
Carl M. Freeman Companies, Bayside***

***Designer of the Year  
Marnie Oursler, Marnie Custom Homes***

***Kent County Remodeler of the Year  
Garrison Homes***

***New Castle County Remodeler of the Year  
Middletown Kitchen and Bath***

***Sussex County Community of the Year  
Bay Forest, Natelli Communities***

***Kent County Community of the Year  
Noble's Pond, Regal Builders***

***Sussex County Remodeler of the Year  
One Call Services***

***Delaware Custom Home of the Year  
The Rehoboth Beach Oasis, Garrison Homes***

***Delaware Custom Home Builder of the Year  
Marnie Custom Homes***

***Sales Director of the Year  
Rebecca Allicock, Regal Builders***

***Loan Officer of the Year  
Jonathan Wilson, Wells Fargo***

***Rookie Sales Person of the Year  
Leslie Gebhart, Fernmoor Homes***

**Other Regal Awards**

***Best Active Adult Community Home (21-75 Homes)  
The Greenwold by Regal Builders***

***Best Active Adult Community Home (75+ Homes)  
The Orchid by Schell Brothers***

***Best Affordable Community Home  
(Less than \$220,000 up to 2,000 Sq Ft)  
The Whatley by Insight Homes***

***Best Affordable Custom Home (Less Than 20 Homes)  
Spacious Ranch by Garrison Homes***

***Best Affordable Custom Home (21-75 Homes)  
Craftsman Beach Cottage by Bay to Beach Builders***

***Best Amenity Value  
Bayside by Carl M Freeman***

***Best Bathroom Design by a Remodeler  
Juanillo by Middletown Kitchen & Bath***

***Best Bathroom Design by a Custom Builder  
Jetsetter by Marnie Custom Homes***

***Best Bathroom Design by a Designer  
Newport Bay by Driftwood Design***

***Best Billboard (75+ Homes)  
Christmas Countdown by Schell Brothers***

***Best Billboard (21-75 Homes)  
The Vineyards by Fernmoor Homes***

***Best Billboard (Less Than 20 Homes)  
Bayside by Carl M Freeman***

***Best Clubhouse Design by a Community Builder  
Bay Forest by Natelli Communities***

***Best Clubhouse Design by a Designer  
Ponds at Bayberry by Builders Design***

***Best Design Center by a Community Builder  
The Bradford by Regal Builders***

***Best Email Blast (Associate Less Than 25 Employees)  
You're Invited by Creative Courtyards***

***Best Email Blast (21-75 Homes)  
Tidewaters II by Evergreene Homes***

***Best Email Blast (75+ Homes)  
Monthly Newsletter by Schell Brothers***

***Best Event or Promotion (Less Than 20 Homes)  
Wellness Week by Carl M Freeman***

***Best Event or Promotion (75+ Homes)  
Homeowners Appreciation by Schell Brothers***

***Best Event or Promotion (21-75 Homes)  
12 Day Giveaway by Bay to Beach Builders***

***Best Exterior Merchandising (75+ Homes) - Tie  
St. Croix by Echelon Custom Homes***

***Best Exterior Merchandising (21-75 Homes)  
The Middleton by Fernmoor Homes***

***Best Exterior Merchandising Clubhouse (75+ Homes)  
Bay Forest by Natelli Communities***

***Best Exterior Merchandising Community (Less Than 20 Homes)  
Bayside by Carl M Freeman***

***Best Exterior Merchandising Community (21-75 Homes)  
Rothwell Estates by Benchmark Builders***

***Best Exterior Merchandising Community (75+ Homes) - Tie  
Kingfisher by Schell Brothers***

***Best Exterior Merchandising Community (75+ Homes)  
Bay Forest by Natelli Communities***

***Best Green Community Home (Up to 2,000 Sq Ft for a Large Sized  
Company)  
The Cartwright by Insight Homes***

***Best Home Design by a Community Builder  
The Isakoff by Insight Homes***

***Best Home Design by a Custom Builder  
Point Break by Marnie Custom Homes***

***Best Image Campaign (Less Than 20 Homes)  
Bayside by Carl M Freeman***

***Best Image Campaign (Associate Less Than 25 Employees)  
All the Spring Feels by Creative Courtyards***

***Best Image Campaign (21-75 Homes)  
Sandpiper by Evergreene Homes***

***Best Image Campaign (75+ Homs)  
The Governors by Schell Brothers***

***Best Informational Brochure (21-75 Homes)  
Tidal Walk by Evergreene Homes***

***Best Informational Brochure (75+ Homes)  
The Look Book by Schell Brothers***

***Best Informational Brochure (Less Than 20 Homes)***  
***RCH Brochure by Resort Custom Homes***

***Best Interior Design by a Designer/Architect***  
***The Bonarda by Driftwood Design***

***Best Interior Design by a Custom Builder***  
***Dream Catcher by Marnie Custom Homes***

***Best Interior Design by a Community Builder***  
***The Frank by Insight Homes***

***Best Interior Merchandising (21-75 Homes)***  
***The Camden by Regal Builders***

***Best Interior Merchandising (75+ Homes)***  
***The Bluebell by Schell Brothers***

***Best Interior Merchandising for Clubhouse (75+ Homes)***  
***The Hawthorne by Insight Homes***

***Best Kitchen Design by a Designer***  
***The Bishop by Driftwood Design***

***Best Kitchen Design by a Custom Builder***  
***Absolute Paradise by Marnie Custom Homes***

***Best Kitchen Design by a Remodeler***  
***The Goldblatt Residence by Garrison Homes***

***Best Logo (Less Than 20 Homes)***  
***Canalfront Builders***

***Best Logo (21-75 Homes)  
The Grove by McKee Group***

***Best Logo (75+ Homes)  
The Governors by Schell Brothers***

***Best Luxury Community Home \$400,000+ (Less Than 20 Homes)  
Peninsula by Resort Custom Homes***

***Best Luxury Community Home \$400,000+ (75+ Homes)  
The Whimbrel by Schell Brothers***

***Best Luxury Custom Home \$400,000+ (Less Than 20 Homes)  
Modern Beach by Garrison Homes***

***Best Luxury Custom Home \$400,000+ (21-75 Homes)  
Natures Walk Way by Evergreene Homes***

***Best Master Suite Design by a Custom Builder  
Dream Catcher by Marnie Custom Homes***

***Best Multi-Family Community Home (21-75 Homes)  
Tidewaters II by Evergreene Homes***

***Best Multi-Family Community Home (75+ Homes)  
The Bristol by Schell Brothers***

***Best Outdoor Area Design by a Community Builder  
Bay Forest by Natelli Communities***

***Best Outdoor Area Design by a Custom Builder  
Lindia by Marnie Custom Homes***

***Best Outdoor Area Design by a Designer  
Bluebell at Solitude by Schell Brothers***

***Best Postcard or Direct Mail (Less Than 20 Homes)  
GH Renovation Mailer by Garrison Homes***

***Best Postcard or Direct Mail (Associate Less Than 25 Employees)  
Quarterly Newsletter by Atlantic Kitchen & Bath***

***Best Print Ad (Less Than 20 Homes)  
Bayside by Carl M Freeman***

***Best Print Ad (Associate)  
Dreaming of Spring by Creative Courtyards***

***Best Print Ad (75+ Homes)  
Vitamin Sea by Schell Brothers***

***Best Renovation \$15,000 - \$25,000  
Stockley by Atlantic Kitchen & Bath***

***Best Renovation \$25,000 - \$50,000  
Bayberry Road, One Call Services***

***Best Renovation over \$50,000  
Bayberry Road by One Call Services***

***Best Renovation under \$15,000  
One Call Services***

***Best Residential Addition/Alteration over \$50,000  
Bethany Beach Transformation by Miken Builders***



***Best Residential Addition/Alteration under \$50,000  
One Call Services***

***Best Single Family Community Home (2,001-3000 Sq Ft for a Medium  
Sized Company)  
Sea Isle by Christopher Companies***

***Best Single Family Community Home (2,001-3,000 Sq Ft for a Large  
Sized Company)  
The Kramer by Insight Homes***

***Best Single Family Custom Home (2,001-3,000 Sq Ft for a Small Sized  
Company)  
Cape-Cod Retreat by Garrison Homes***

***Best Single Family Custom Home (Less Than 2,000 Sq Ft for a Medium  
Sized Company)  
Dollhouse, Bay to Beach Builders***

***Best Social Media Campaign (Less Than 20 Homes)  
Bayside by Carl M Freeman***

***Best Social Media Campaign (21-75 Homes)  
Wish you were here by McKee Group***

***Best Social Media Campaign (75+ Homes)  
Give Kudos by Schell Brothers***

***Best Video or Commercial (Less Than 20 Homes)  
Wellness Week by Carl M Freeman***

***Best Video or Commercial (21-75 Homes)  
Tidal Walk by Evergreene Homes***

***Best Video or Commercial (75+ Homes)  
Unmatched Customer by Schell Brothers***

***Best Website (Associate Less Than 25 Employees)  
One Call Services***

***Best Website (Less Than 20 Homes)  
Marnie Custom Homes***

***Best Website (21-75 Homes)  
The Grove by McKee Group***

### **Merit Awards**

***When the runner up was so close in regal points to the winner, the judges insisted on naming a “Merit Honor Awardee”.***

***Best Renovation under \$15,000-Merit Award  
Atlantic Kitchen and Bath***

***Best Renovation over \$50,000-Merit Award  
The Goldblatt, Garrison Homes***

***Best Residential Addition/Alteration under \$50,000-Merit Award  
Miken Builders***

***Best Luxury Custom Home \$400,000+  
(Less Than 20 Homes)-Merit Award  
Dream Catcher, Marnie Custom Homes***

***Best Interior Design by a Custom Builder-Merit Award  
Modern Living, Garrison Homes***

**Million Dollar Club**

**Bronze – Sales total \$1,000,000 - \$1,999,999**

***Drew Southard, Fernmoor Homes***

***Frank Lewis, Benchmark Builders***

***Connie Carrion, Atlantic Kitchen and Bath***

**Silver – Sales total \$2,000,000 - \$4,999,999**

***Alicia Carroll, Evergreene Homes***

***Kathryn Hanlon, Schell Brothers***

***Samantha Munson, Benchmark Builders***

***Kaity West, Bay to Beach Builders***

***Josh Hoinowski, Insight Homes***

***Michael Davis, Garrison Homes***

***Jennifer Hudson, Garrison Homes***

**Gold – Sales total \$5,000,000 - \$9,999,999**

***Rhonda Lerner, Evergreene Homes***

***Austin Oswinkle, Schell Brothers***

***Jay Hauck, Schell Brothers***

***Melissa O'Neill, Schell Brothers***

***Tyler Brock, Schell Brothers***

***Irene Blair, Benchmark Builders***

***Julleanna Seely, Bay to Beach Builders***

***Janice Fox, Insight Homes***

***Brian Cummings, Insight Homes***

***Bryan Elliott, Insight Homes***

***Eric Brough, Garrison Homes***

**Platinum – Sales total \$10,000,000 - \$14,999,999**

***Rebecca Allicock, Regal Builders***

***Alli Perry, Schell Brothers***

***Grace Reardon, Schell Brothers***

***Jeff Klabe, Schell Brothers***

***John Gross, Schell Brothers***

***Josh Stone, Schell Brothers***

***Mollie Stevenson, Schell Brothers***

***Joe Wobeter, Schell Brothers***

***Leslie Gebhart, Fernmoor***

***Andrew Rogan, Schell Brothers***

***Mitch Haskell, Insight Homes***

***Chesa Uson, Insight Homes***

***Diamond – Sales total \$15,000,000+***

***Adam Pettengell, Schell Brothers***

***Frank Ryan, Schell Brothers***

***Josh Hay, Schell Brothers***

***Nikki Southard, Schell Brothers***

***Vicki Wilkins, Schell Brothers***

***Natalie Sweeney, Schell Brothers***

***Kyle Short, Insight Homes***